

# Southern Pacific Masters Swimming

Budget vs. Actuals: 2022 Budget - FY22 P&L

January - December 2022

	TOTAL	
	ACTUAL	BUDGET
<b>Income</b>		
4000 Membership Fees		
4010 Online Registrations	43,858.20	43,050.00
<b>Total 4000 Membership Fees</b>	<b>43,858.20</b>	<b>43,050.00</b>
4100 Meet/Open Water Revenue		
4110 Pool Meet Fees	-76.00	
4111 Pool (Non-Championship)	1,350.00	
4112 Pool (Championship)	300.00	
4113 Pool (Recognized)	200.00	
<b>Total 4110 Pool Meet Fees</b>	<b>1,774.00</b>	
4115 Open Water Fees	200.00	
<b>Total 4100 Meet/Open Water Revenue</b>	<b>1,974.00</b>	
4800 Interest And Dividend Income	19.98	
4900 Other Types of Income		
4950 Contributions and Donations	5,926.10	
<b>Total 4900 Other Types of Income</b>	<b>5,926.10</b>	
<b>Total Income</b>	<b>\$51,778.28</b>	<b>\$43,050.00</b>
<b>GROSS PROFIT</b>	<b>\$51,778.28</b>	<b>\$43,050.00</b>
<b>Expenses</b>		
5000 Programs and Activities		
5010 Pool Meet Expenses	550.00	
5020 Clinics and Seminars		2,000.00
5035 Recognition Awards	670.31	540.00
<b>Total 5000 Programs and Activities</b>	<b>1,220.31</b>	<b>2,540.00</b>
5500 Convention		
5510 Advances	5,244.75	20,000.00
5520 Registration		2,700.00
5530 Other Convention Expenses	5,955.50	9,000.00
<b>Total 5500 Convention</b>	<b>11,200.25</b>	<b>31,700.00</b>
5600 Adult Learn to Swim		
5620 Adults Learning to Swim Scholarships	240.00	1,000.00
<b>Total 5600 Adult Learn to Swim</b>	<b>240.00</b>	<b>1,000.00</b>
5700 Coach and Club Development		
5710 Coach Development		
5711 SPMS Coaching Clinic	1,000.00	5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships	125.00	2,500.00
5713 USMS Coaching Level 3 Scholarships	215.00	2,250.00
<b>Total 5710 Coach Development</b>	<b>1,340.00</b>	<b>9,750.00</b>
<b>Total 5700 Coach and Club Development</b>	<b>1,340.00</b>	<b>9,750.00</b>
6000 Administrative Expenses		
6010 Office Expenses		

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6011 Bank Charges	80.00	120.00
6012 Postage	96.02	200.00
6013 Stationery & Printing		250.00
6014 Phone and Fax		160.00
6015 Software	720.00	320.00
6016 Office Supplies		200.00
6017 QuickBooks Payments Fees	62.05	130.00
6018 Rule Books		300.00
<b>Total 6010 Office Expenses</b>	<b>958.07</b>	<b>1,680.00</b>
6050 Meeting Expenses		
6051 Face-to-Face Planning Workshops		800.00
6052 Annual Meeting		5,000.00
6053 SCPPOA Expenses	20.00	700.00
<b>Total 6050 Meeting Expenses</b>	<b>20.00</b>	<b>6,500.00</b>
6070 Professional Fees	50.00	
6071 Accounting	660.00	650.00
6072 Newsletter	2,000.00	3,000.00
6073 Top 10/Recorder	4,000.00	6,000.00
<b>Total 6070 Professional Fees</b>	<b>6,710.00</b>	<b>9,650.00</b>
6080 Advertising and Promotional	1,187.27	5,000.00
<b>Total 6000 Administrative Expenses</b>	<b>8,875.34</b>	<b>22,830.00</b>
6100 Website and Social Media		720.00
6200 Paid Registrar	2,000.00	3,000.00
6300 Other Expenses		
6310 Donations and Grants	6,000.00	
6350 Scholarships		
6351 Individual Registrations Waived	2,451.00	3,000.00
<b>Total 6350 Scholarships</b>	<b>2,451.00</b>	<b>3,000.00</b>
6390 Taxes		25.00
<b>Total 6300 Other Expenses</b>	<b>8,451.00</b>	<b>3,025.00</b>
<b>Total Expenses</b>	<b>\$33,326.90</b>	<b>\$74,565.00</b>
NET OPERATING INCOME	<b>\$18,451.38</b>	<b>\$ -31,515.00</b>
NET INCOME	<b>\$18,451.38</b>	<b>\$ -31,515.00</b>