



Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2019

January - December 2019

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	63,418.00	80,200.00	-16,782.00
4020 Offline Registrations			
4021 Registration Fees	-1,947.00	800.00	-2,747.00
4022 Transfer Fees	422.00		422.00
Total 4020 Offline Registrations	-1,525.00	800.00	-2,325.00
Total 4000 Membership Fees	61,893.00	81,000.00	-19,107.00
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	400.00	850.00	-450.00
4112 Pool (Championship)	200.00	300.00	-100.00
4113 Pool (Recognized)	300.00	300.00	0.00
Total 4110 Pool Meet Fees	900.00	1,450.00	-550.00
4115 Open Water Fees	-1,290.00	1,600.00	-2,890.00
Total 4100 Meet/Open Water Revenue	-390.00	3,050.00	-3,440.00
4900 Other Types of Income			
4910 Other Event Income		300.00	-300.00
4950 Contributions and Donations	2,093.00		2,093.00
Total 4900 Other Types of Income	2,093.00	300.00	1,793.00
Total Income	\$63,596.00	\$84,350.00	\$ -20,754.00
GROSS PROFIT	\$63,596.00	\$84,350.00	\$ -20,754.00
Expenses			
5000 Programs and Activities			
5010 Pool Meet Expenses		1,000.00	-1,000.00
5020 Clinics and Seminars		2,060.00	-2,060.00
5035 Recognition Awards	64.35	520.00	-455.65
5040 Program Discounts	1,706.00	800.00	906.00
5050 Awards for Events	683.69	2,000.00	-1,316.31
Total 5000 Programs and Activities	2,454.04	6,380.00	-3,925.96
5500 Convention			
5510 Advances	20,030.00	22,770.00	-2,740.00
5520 Registration	3,060.00	3,240.00	-180.00
5530 Other Convention Expenses	523.00	1,000.00	-477.00
Total 5500 Convention	23,613.00	27,010.00	-3,397.00
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
Total 5600 Adult Learn to Swim		1,000.00	-1,000.00
5700 Coach and Club Development			

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
Total 5710 Coach Development		9,150.00	-9,150.00
5720 Club and Workout Group Development	866.65	1,390.00	-523.35
Total 5700 Coach and Club Development	866.65	10,540.00	-9,673.35
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	90.00	250.00	-160.00
6012 Postage	3.60	200.00	-196.40
6013 Stationery & Printing	26.94	250.00	-223.06
6014 Phone and Fax	708.00	708.00	0.00
6015 Software	320.00	1,365.00	-1,045.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	34.15		34.15
6018 Rule Books	360.00	300.00	60.00
6019 Newsletter Expenses	390.32		390.32
Total 6010 Office Expenses	1,933.01	3,273.00	-1,339.99
6030 Registration Expenses			
6031 Postage and Membership Cards	1,220.25	2,500.00	-1,279.75
Total 6030 Registration Expenses	1,220.25	2,500.00	-1,279.75
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	456.70	800.00	-343.30
6052 Annual Meeting	95.36	1,500.00	-1,404.64
6053 SCPPOA Expenses	560.00	100.00	460.00
Total 6050 Meeting Expenses	1,112.06	2,400.00	-1,287.94
6070 Professional Fees			
6071 Accounting	540.00	675.00	-135.00
6072 Newsletter	2,120.00	2,850.00	-730.00
6073 Top 10/Recorder	1,750.00	1,500.00	250.00
Total 6070 Professional Fees	4,410.00	5,025.00	-615.00
6080 Advertising and Promotional	1,676.11	2,080.00	-403.89
6090 Miscellaneous Admin	25.00		25.00
Total 6000 Administrative Expenses	10,376.43	15,278.00	-4,901.57
6100 Website and Social Media	720.00	1,440.00	-720.00
6200 Paid Registrar	16,000.00	24,000.00	-8,000.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	1,830.00	1,891.00	-61.00
Total 6350 Scholarships	1,830.00	1,891.00	-61.00
Total 6300 Other Expenses	1,830.00	1,891.00	-61.00
Total Expenses	\$55,860.12	\$87,539.00	\$ -31,678.88
NET OPERATING INCOME	\$7,735.88	\$ -3,189.00	\$10,924.88
NET INCOME	\$7,735.88	\$ -3,189.00	\$10,924.88