



# Southern Pacific Masters Swimming

## INCOME STATEMENT

January - May, 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	TOTAL
<b>Income</b>						
4000 Membership Fees						\$0.00
4010 Online Registrations	25,488.00	13,515.00	3,727.00	4,120.00	2,747.00	\$49,597.00
4020 Offline Registrations						\$0.00
4021 Registration Fees	63.00		18.00	16.00		\$97.00
4022 Transfer Fees	10.00	47.00	10.00	50.00	50.00	\$167.00
<b>Total 4020 Offline Registrations</b>	<b>73.00</b>	<b>47.00</b>	<b>28.00</b>	<b>66.00</b>	<b>50.00</b>	<b>\$264.00</b>
<b>Total 4000 Membership Fees</b>	<b>25,561.00</b>	<b>13,562.00</b>	<b>3,755.00</b>	<b>4,186.00</b>	<b>2,797.00</b>	<b>\$49,861.00</b>
4100 Meet/Open Water Revenue						\$0.00
4110 Pool Meet Fees						\$0.00
4111 Pool (Non-Championship)	-200.00	50.00	0.00		150.00	\$0.00
4112 Pool (Championship)	-50.00	150.00	-50.00			\$50.00
4113 Pool (Recognized)			100.00			\$100.00
<b>Total 4110 Pool Meet Fees</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>		<b>150.00</b>	<b>\$150.00</b>
4115 Open Water Fees			0.00	0.00	0.00	\$0.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>	<b>0.00</b>	<b>150.00</b>	<b>\$150.00</b>
4900 Other Types of Income						\$0.00
4950 Contributions and Donations	1,009.00	147.00	10.00	418.00	385.00	\$1,969.00
<b>Total 4900 Other Types of Income</b>	<b>1,009.00</b>	<b>147.00</b>	<b>10.00</b>	<b>418.00</b>	<b>385.00</b>	<b>\$1,969.00</b>
<b>Total Income</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$3,332.00</b>	<b>\$51,980.00</b>
<b>GROSS PROFIT</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$3,332.00</b>	<b>\$51,980.00</b>
<b>Expenses</b>						
5000 Programs and Activities						\$0.00
5035 Recognition Awards	64.35					\$64.35
5040 Program Discounts	1,654.00			52.00		\$1,706.00
5050 Awards for Events	643.00		40.69			\$683.69
<b>Total 5000 Programs and Activities</b>	<b>2,361.35</b>		<b>40.69</b>	<b>52.00</b>		<b>\$2,454.04</b>
5700 Coach and Club Development						\$0.00
5720 Club and Workout Group Development		485.17	156.48	225.00		\$866.65
<b>Total 5700 Coach and Club Development</b>		<b>485.17</b>	<b>156.48</b>	<b>225.00</b>		<b>\$866.65</b>
6000 Administrative Expenses						\$0.00
6010 Office Expenses						\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	10.00	\$50.00
6014 Phone and Fax	708.00					\$708.00
6015 Software	320.00					\$320.00
6017 QuickBooks Payments Fees	3.15		6.30	6.05		\$15.50
6018 Rule Books	360.00					\$360.00
6019 Newsletter Expenses				164.59		\$164.59

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	TOTAL
<b>Total 6010 Office Expenses</b>	<b>1,401.15</b>	<b>10.00</b>	<b>16.30</b>	<b>180.64</b>	<b>10.00</b>	<b>\$1,618.09</b>
6030 Registration Expenses						\$0.00
6031 Postage and Membership Cards	1,220.25					\$1,220.25
<b>Total 6030 Registration Expenses</b>	<b>1,220.25</b>					<b>\$1,220.25</b>
6050 Meeting Expenses						\$0.00
6051 Face-to-Face Planning Workshops		246.70				\$246.70
<b>Total 6050 Meeting Expenses</b>		<b>246.70</b>				<b>\$246.70</b>
6070 Professional Fees						\$0.00
6071 Accounting			40.00			\$40.00
6072 Newsletter	457.50	237.50	237.50	237.50	237.50	\$1,407.50
6073 Top 10/Recorder	250.00	250.00	250.00	250.00	250.00	\$1,250.00
<b>Total 6070 Professional Fees</b>	<b>707.50</b>	<b>487.50</b>	<b>527.50</b>	<b>487.50</b>	<b>487.50</b>	<b>\$2,697.50</b>
6080 Advertising and Promotional			836.55			\$836.55
<b>Total 6000 Administrative Expenses</b>	<b>3,328.90</b>	<b>744.20</b>	<b>1,380.35</b>	<b>668.14</b>	<b>497.50</b>	<b>\$6,619.09</b>
6100 Website and Social Media	720.00					\$720.00
6200 Paid Registrar	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	\$10,000.00
6300 Other Expenses						\$0.00
6350 Scholarships						\$0.00
6351 Individual Registrations Waived	1,952.00			-122.00		\$1,830.00
<b>Total 6350 Scholarships</b>	<b>1,952.00</b>			<b>-122.00</b>		<b>\$1,830.00</b>
<b>Total 6300 Other Expenses</b>	<b>1,952.00</b>			<b>-122.00</b>		<b>\$1,830.00</b>
<b>Total Expenses</b>	<b>\$10,362.25</b>	<b>\$3,229.37</b>	<b>\$3,577.52</b>	<b>\$2,823.14</b>	<b>\$2,497.50</b>	<b>\$22,489.78</b>
NET OPERATING INCOME	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$834.50</b>	<b>\$29,490.22</b>
NET INCOME	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$834.50</b>	<b>\$29,490.22</b>