



# Southern Pacific Masters Swimming

## INCOME STATEMENT

January - April, 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	TOTAL
<b>Income</b>					
4000 Membership Fees					\$0.00
4010 Online Registrations	25,488.00	13,515.00	3,727.00	4,120.00	\$46,850.00
4020 Offline Registrations					\$0.00
4021 Registration Fees	63.00		18.00	16.00	\$97.00
4022 Transfer Fees	10.00	47.00	10.00	50.00	\$117.00
<b>Total 4020 Offline Registrations</b>	<b>73.00</b>	<b>47.00</b>	<b>28.00</b>	<b>66.00</b>	<b>\$214.00</b>
<b>Total 4000 Membership Fees</b>	<b>25,561.00</b>	<b>13,562.00</b>	<b>3,755.00</b>	<b>4,186.00</b>	<b>\$47,064.00</b>
4100 Meet/Open Water Revenue					\$0.00
4110 Pool Meet Fees					\$0.00
4111 Pool (Non-Championship)	-200.00	50.00	0.00		\$ -150.00
4112 Pool (Championship)	-50.00	150.00	-50.00		\$50.00
4113 Pool (Recognized)			100.00		\$100.00
<b>Total 4110 Pool Meet Fees</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>		<b>\$0.00</b>
4115 Open Water Fees			0.00	0.00	\$0.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>	<b>0.00</b>	<b>\$0.00</b>
4900 Other Types of Income					\$0.00
4950 Contributions and Donations	1,009.00	147.00	10.00	418.00	\$1,584.00
<b>Total 4900 Other Types of Income</b>	<b>1,009.00</b>	<b>147.00</b>	<b>10.00</b>	<b>418.00</b>	<b>\$1,584.00</b>
<b>Total Income</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$48,648.00</b>
<b>GROSS PROFIT</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$48,648.00</b>
<b>Expenses</b>					
5000 Programs and Activities					\$0.00
5035 Recognition Awards	64.35				\$64.35
5040 Program Discounts	1,654.00			52.00	\$1,706.00
5050 Awards for Events	643.00		40.69		\$683.69
<b>Total 5000 Programs and Activities</b>	<b>2,361.35</b>		<b>40.69</b>	<b>52.00</b>	<b>\$2,454.04</b>
5700 Coach and Club Development					\$0.00
5720 Club and Workout Group Development		485.17	156.48	225.00	\$866.65
<b>Total 5700 Coach and Club Development</b>		<b>485.17</b>	<b>156.48</b>	<b>225.00</b>	<b>\$866.65</b>
6000 Administrative Expenses					\$0.00
6010 Office Expenses					\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	\$40.00
6014 Phone and Fax	708.00				\$708.00
6015 Software	320.00				\$320.00
6017 QuickBooks Payments Fees	3.15		6.30	6.05	\$15.50
6018 Rule Books	360.00				\$360.00
6019 Newsletter Expenses				164.59	\$164.59
<b>Total 6010 Office Expenses</b>	<b>1,401.15</b>	<b>10.00</b>	<b>16.30</b>	<b>180.64</b>	<b>\$1,608.09</b>

	JAN 2019	FEB 2019	MAR 2019	APR 2019	TOTAL
6030 Registration Expenses					\$0.00
6031 Postage and Membership Cards	1,220.25				\$1,220.25
<b>Total 6030 Registration Expenses</b>	<b>1,220.25</b>				<b>\$1,220.25</b>
6050 Meeting Expenses					\$0.00
6051 Face-to-Face Planning Workshops		246.70			\$246.70
<b>Total 6050 Meeting Expenses</b>		<b>246.70</b>			<b>\$246.70</b>
6070 Professional Fees					\$0.00
6071 Accounting			40.00		\$40.00
6072 Newsletter	457.50	237.50	237.50	237.50	\$1,170.00
6073 Top 10/Recorder	250.00	250.00	250.00	250.00	\$1,000.00
<b>Total 6070 Professional Fees</b>	<b>707.50</b>	<b>487.50</b>	<b>527.50</b>	<b>487.50</b>	<b>\$2,210.00</b>
6080 Advertising and Promotional			836.55		\$836.55
<b>Total 6000 Administrative Expenses</b>	<b>3,328.90</b>	<b>744.20</b>	<b>1,380.35</b>	<b>668.14</b>	<b>\$6,121.59</b>
6100 Website and Social Media	720.00				\$720.00
6200 Paid Registrar	2,000.00	2,000.00	2,000.00	2,000.00	\$8,000.00
6300 Other Expenses					\$0.00
6350 Scholarships					\$0.00
6351 Individual Registrations Waived	1,952.00			-122.00	\$1,830.00
<b>Total 6350 Scholarships</b>	<b>1,952.00</b>			<b>-122.00</b>	<b>\$1,830.00</b>
<b>Total 6300 Other Expenses</b>	<b>1,952.00</b>			<b>-122.00</b>	<b>\$1,830.00</b>
<b>Total Expenses</b>	<b>\$10,362.25</b>	<b>\$3,229.37</b>	<b>\$3,577.52</b>	<b>\$2,823.14</b>	<b>\$19,992.28</b>
NET OPERATING INCOME	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$28,655.72</b>
NET INCOME	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$28,655.72</b>