



Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2019

January - December 2019

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	42,730.00	80,200.00	-37,470.00
4020 Offline Registrations			
4021 Registration Fees	97.00	800.00	-703.00
4022 Transfer Fees	125.00		125.00
Total 4020 Offline Registrations	222.00	800.00	-578.00
Total 4000 Membership Fees	42,952.00	81,000.00	-38,048.00
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	0.00	850.00	-850.00
4112 Pool (Championship)	150.00	300.00	-150.00
4113 Pool (Recognized)	200.00	300.00	-100.00
Total 4110 Pool Meet Fees	350.00	1,450.00	-1,100.00
4115 Open Water Fees	100.00	1,600.00	-1,500.00
Total 4100 Meet/Open Water Revenue	450.00	3,050.00	-2,600.00
4900 Other Types of Income			
4910 Other Event Income		300.00	-300.00
4950 Contributions and Donations	1,166.00		1,166.00
Total 4900 Other Types of Income	1,166.00	300.00	866.00
Total Income	\$44,568.00	\$84,350.00	\$ -39,782.00
GROSS PROFIT	\$44,568.00	\$84,350.00	\$ -39,782.00
Expenses			
5000 Programs and Activities			
5010 Pool Meet Expenses		1,000.00	-1,000.00
5020 Clinics and Seminars		2,060.00	-2,060.00
5035 Recognition Awards	64.35	520.00	-455.65
5040 Program Discounts	1,654.00	800.00	854.00
5050 Awards for Events	683.69	2,000.00	-1,316.31
Total 5000 Programs and Activities	2,402.04	6,380.00	-3,977.96
5500 Convention			
5510 Advances		22,770.00	-22,770.00
5520 Registration		3,240.00	-3,240.00
5530 Other Convention Expenses		1,000.00	-1,000.00
Total 5500 Convention		27,010.00	-27,010.00
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
Total 5600 Adult Learn to Swim		1,000.00	-1,000.00
5700 Coach and Club Development			

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
Total 5710 Coach Development		9,150.00	-9,150.00
5720 Club and Workout Group Development	641.65	1,390.00	-748.35
Total 5700 Coach and Club Development	641.65	10,540.00	-9,898.35
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	30.00	250.00	-220.00
6012 Postage		200.00	-200.00
6013 Stationery & Printing		250.00	-250.00
6014 Phone and Fax	708.00	708.00	0.00
6015 Software	320.00	1,365.00	-1,045.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	9.45		9.45
6018 Rule Books	360.00	300.00	60.00
6019 Newsletter Expenses	164.59		164.59
Total 6010 Office Expenses	1,592.04	3,273.00	-1,680.96
6030 Registration Expenses			
6031 Postage and Membership Cards	1,220.25	2,500.00	-1,279.75
Total 6030 Registration Expenses	1,220.25	2,500.00	-1,279.75
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	246.70	800.00	-553.30
6052 Annual Meeting		1,500.00	-1,500.00
6053 SCPPOA Lunches		100.00	-100.00
Total 6050 Meeting Expenses	246.70	2,400.00	-2,153.30
6070 Professional Fees			
6071 Accounting	40.00	675.00	-635.00
6072 Newsletter	932.50	2,850.00	-1,917.50
6073 Top 10/Recorder	750.00	1,500.00	-750.00
Total 6070 Professional Fees	1,722.50	5,025.00	-3,302.50
6080 Advertising and Promotional	836.55	2,080.00	-1,243.45
Total 6000 Administrative Expenses	5,618.04	15,278.00	-9,659.96
6100 Website and Social Media	720.00	1,440.00	-720.00
6200 Paid Registrar	6,000.00	24,000.00	-18,000.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	1,952.00	1,891.00	61.00
Total 6350 Scholarships	1,952.00	1,891.00	61.00
Total 6300 Other Expenses	1,952.00	1,891.00	61.00
Total Expenses	\$17,333.73	\$87,539.00	\$ -70,205.27
NET OPERATING INCOME	\$27,234.27	\$ -3,189.00	\$30,423.27
NET INCOME	\$27,234.27	\$ -3,189.00	\$30,423.27