



Southern Pacific Masters Swimming

PROFIT AND LOSS

January - September, 2018

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018	TOTAL
Income										
Registration Revenue										\$0.00
Donations - LMSC	871.00	495.00	240.00	25.00	35.00	50.00			15.00	\$1,731.00
Offline Registrations	258.00	494.00	90.00	161.00	50.00	25.00	61.00	275.00	136.00	\$1,550.00
Offline Registrations Expense	-1,343.00	-299.00	-62.00	-95.00		-43.00	-43.00		-958.00	\$ -2,843.00
Online Registrations	22,725.00	16,773.00	4,350.00	3,501.00	3,828.00	3,035.00	3,615.00	2,623.00	2,389.00	\$62,839.00
Total Registration Revenue	22,511.00	17,463.00	4,618.00	3,592.00	3,913.00	3,067.00	3,633.00	2,898.00	1,582.00	\$63,277.00
Sanction Revenue										
Open Water		200.00	2,292.00				200.00			\$2,692.00
Open Water Expense	-1,645.00								-1,100.00	\$ -2,745.00
Pool (Non-Regional/Zone/National)	300.00		400.00		300.00	200.00		200.00	100.00	\$1,500.00
Pool (Recognized)			200.00						200.00	\$400.00
Pool (Regional/Zone/National)	150.00	-50.00	150.00					150.00		\$400.00
Pool Expense	-50.00		-50.00	-100.00	-100.00	-150.00	-50.00		-150.00	\$ -650.00
Total Sanction Revenue	-1,245.00	150.00	2,992.00	-100.00	200.00	50.00	150.00	350.00	-950.00	\$1,597.00
Total Income	\$21,266.00	\$17,613.00	\$7,610.00	\$3,492.00	\$4,113.00	\$3,117.00	\$3,783.00	\$3,248.00	\$632.00	\$64,874.00
GROSS PROFIT	\$21,266.00	\$17,613.00	\$7,610.00	\$3,492.00	\$4,113.00	\$3,117.00	\$3,783.00	\$3,248.00	\$632.00	\$64,874.00
Expenses										
Awards										\$0.00
Annual	109.57									\$109.57
Competition - Open Water	396.69									\$396.69
Total Awards	506.26									\$506.26
Bank Charges	-189.81	10.00	36.80	10.00	14.15	17.30	17.05	37.85	17.05	\$ -29.61
Clinics & Seminars	45.00						200.00			\$245.00
Convention										\$0.00
Advances							17,080.80		129.30	\$17,210.10
Registration								2,520.00		\$2,520.00
Total Convention							17,080.80	2,520.00	129.30	\$19,730.10
Entry Fees - Comp'd	233.00		262.00	67.00						\$562.00

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018	TOTAL
Equipment - Purchases	300.00									\$300.00
Individual Registrations - Comp'd	1,708.00			-122.00	122.00			-122.00		\$1,586.00
Meals and Entertainment		246.14					60.00			\$306.14
Phone & Fax	708.00									\$708.00
Postage	10.30	5.04								\$15.34
Professional Fees										\$0.00
Legal & Accounting			50.00		587.00					\$637.00
Newsletter	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	\$1,980.00
Registrar	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	\$16,650.00
Top 10/Recorder	625.00	1,625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	\$6,625.00
Total Professional Fees	2,695.00	3,695.00	2,745.00	2,695.00	3,282.00	2,695.00	2,695.00	2,695.00	2,695.00	\$25,892.00
Promotional & Advertising									636.65	\$636.65
Software	601.15		175.56				181.48			\$958.19
Taxes & Licenses					25.00					\$25.00
Video Services	3,074.64									\$3,074.64
Website & Web Development							720.00			\$720.00
Total Expenses	\$9,691.54	\$3,956.18	\$3,219.36	\$2,650.00	\$3,443.15	\$2,712.30	\$20,954.33	\$5,130.85	\$3,478.00	\$55,235.71
NET OPERATING INCOME	\$11,574.46	\$13,656.82	\$4,390.64	\$842.00	\$669.85	\$404.70	\$ -17,171.33	\$ -1,882.85	\$ -2,846.00	\$9,638.29
Other Income										
Interest Earned	0.85	1.62	0.14							\$2.61
Total Other Income	\$0.85	\$1.62	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.61
NET OTHER INCOME	\$0.85	\$1.62	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.61
NET INCOME	\$11,575.31	\$13,658.44	\$4,390.78	\$842.00	\$669.85	\$404.70	\$ -17,171.33	\$ -1,882.85	\$ -2,846.00	\$9,640.90