



Southern Pacific Masters Swimming

PROFIT AND LOSS

January - May, 2017

	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	TOTAL
INCOME						
Promotional Sales		44.50				\$44.50
Registration Revenue						\$0.00
Donations - LMSC	1,037.00	350.00	110.00	155.00	80.00	\$1,732.00
Offline Registrations	69.00	779.00	375.00	227.00	30.00	\$1,480.00
Offline Registrations Expense	-41.00	-590.00	-246.00	-123.00		\$ -1,000.00
Online Registrations	19,937.00	10,222.00	3,651.00	3,785.00	1,924.00	\$39,519.00
Total Registration Revenue	21,002.00	10,761.00	3,890.00	4,044.00	2,034.00	\$41,731.00
Sanction Revenue						\$0.00
Open Water		390.00	100.00	100.00	100.00	\$690.00
Pool	400.00		-400.00			\$0.00
Pool (Non-Regional/Zone/National)			700.00		300.00	\$1,000.00
Pool (Recognized Expense)				-100.00		\$ -100.00
Pool Expense	-150.00	-50.00	-100.00	-50.00	-150.00	\$ -500.00
Total Sanction Revenue	250.00	340.00	300.00	-50.00	250.00	\$1,090.00
Total Income	\$21,252.00	\$11,145.50	\$4,190.00	\$3,994.00	\$2,284.00	\$42,865.50
GROSS PROFIT	\$21,252.00	\$11,145.50	\$4,190.00	\$3,994.00	\$2,284.00	\$42,865.50
EXPENSES						
Awards						\$0.00
Competition - Open Water				1,038.18		\$1,038.18
Total Awards				1,038.18		\$1,038.18
Bank Charges	17.30	10.50	17.30	13.65	18.30	\$77.05
Clinics & Seminars		439.40				\$439.40
Entry Fees - Comp'd		10.00				\$10.00
Equipment - Purchases		264.00				\$264.00
Individual Registrations - Comp'd		1,512.00			-54.00	\$1,458.00
Meals and Entertainment		221.38				\$221.38
Phone & Fax	59.00	59.00	59.00	59.00		\$236.00
Postage		26.99	16.26	7.67		\$50.92
Professional Fees						\$0.00
Legal & Accounting		53.00				\$53.00
Newsletter	220.00	220.00	220.00	220.00	220.00	\$1,100.00
Registrar	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	\$9,250.00
Top 10/Recorder	1,625.00	625.00	625.00	625.00	625.00	\$4,125.00
Total Professional Fees	3,695.00	2,748.00	2,695.00	2,695.00	2,695.00	\$14,528.00
Promotional & Advertising			51.17			\$51.17
Software	61.15	485.18	61.15	59.18		\$666.66
Stationery & Printing	12.50					\$12.50

	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	TOTAL
Video Services	2,435.00					\$2,435.00
Website & Web Development	720.00					\$720.00
Total Expenses	\$6,999.95	\$5,776.45	\$2,899.88	\$3,872.68	\$2,659.30	\$22,208.26
NET OPERATING INCOME	\$14,252.05	\$5,369.05	\$1,290.12	\$121.32	\$ -375.30	\$20,657.24
OTHER INCOME						
Interest Earned	0.85	0.85	0.77	0.84	0.84	\$4.15
Total Other Income	\$0.85	\$0.85	\$0.77	\$0.84	\$0.84	\$4.15
OTHER EXPENSES						
Reconciliation Discrepancies					-31.53	\$ -31.53
Total Other Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$ -31.53	\$ -31.53
NET OTHER INCOME	\$0.85	\$0.85	\$0.77	\$0.84	\$32.37	\$35.68
NET INCOME	\$14,252.90	\$5,369.90	\$1,290.89	\$122.16	\$ -342.93	\$20,692.92