

Southern Pacific Masters Swimming

PROFIT AND LOSS
January - December 2015

	JAN 2015	FEB 2015	MAR 2015	APR 2015	MAY 2015	JUN 2015	JUL 2015	AUG 2015	SEP 2015	OCT 2015	NOV 2015	DEC 2015	TOTAL
Income													
Awards Sales		1,883.25	550.15										\$2,433.40
Promotional Sales						389.50							\$389.50
Registration Revenue													\$0.00
Offline Registrations	260.00	495.00	223.00	233.00	241.00	104.00	639.00	114.00	45.00	113.00	10.00	178.00	\$2,655.00
Offline Registrations Expense	-185.00		-487.00	-148.00	-111.00	-74.00	-434.00	-74.00		-25.00	-50.00	-113.00	\$-1,701.00
Online Registrations	23,909.00		20,002.00	3,445.00	2,775.00	2,875.00	3,531.00	2,675.00	1,575.00	1,980.00	1,650.00	14,290.00	\$78,707.00
Total Registration Revenue	23,984.00	495.00	19,738.00	3,530.00	2,905.00	2,905.00	3,736.00	2,715.00	1,620.00	2,068.00	1,610.00	14,355.00	\$79,661.00
Sanction Revenue													\$0.00
Open Water	25.00		50.00		25.00	876.00	50.00	48.00					\$1,074.00
Open Water Expense						-1,000.00	-2,000.00	-1,000.00	-1,000.00				\$-5,000.00
Other										100.00			\$100.00
Pool	200.00	150.00	150.00	200.00	50.00	50.00	150.00	50.00	50.00	200.00		50.00	\$1,300.00
Total Sanction Revenue	225.00	150.00	200.00	200.00	75.00	-74.00	-1,800.00	-902.00	-950.00	300.00	0.00	50.00	\$-2,526.00
Total Income	\$24,209.00	\$2,528.25	\$20,488.15	\$3,730.00	\$2,980.00	\$3,220.50	\$1,936.00	\$1,813.00	\$670.00	\$2,368.00	\$1,610.00	\$14,405.00	\$79,957.90
Gross Profit	\$24,209.00	\$2,528.25	\$20,488.15	\$3,730.00	\$2,980.00	\$3,220.50	\$1,936.00	\$1,813.00	\$670.00	\$2,368.00	\$1,610.00	\$14,405.00	\$79,957.90
Expenses													
Awards													\$0.00
Annual					98.10						44.00	188.57	\$330.67
Competition - Pool	186.30	73.85	133.65	214.60								1,664.10	\$2,272.50
Total Awards	186.30	73.85	133.65	214.60	98.10	0.00	0.00	0.00	0.00	0.00	44.00	1,852.67	\$2,603.17
Bank Charges	11.84	11.66	28.44	12.28	20.84	12.40	69.76	12.84	13.73	15.74	11.78	13.79	\$235.10
Clinics & Seminars			250.00			1,142.67	107.28	90.00			2,238.56	19.95	\$3,848.46
Convention													\$0.00
Advances							23,486.25			-2,280.00			\$21,206.25
Other Convention Expenses										627.79			\$627.79
Registration									3,230.00				\$3,230.00
Total Convention	0.00	0.00	0.00	0.00	0.00	0.00	23,486.25	0.00	3,230.00	-1,652.21	0.00	0.00	\$25,064.04
Entry Fees - Comp'd		60.00										297.00	\$357.00
Equipment - Purchases	130.00						67.30			2,731.50			\$2,928.80
Individual Registrations - Comp'd	1,040.00		52.00	-52.00	52.00					35.00			\$1,127.00
Office Expenses & Supplies	103.44												\$103.44
Phone & Fax		230.44		156.97	147.20	170.19	166.42	185.11		187.00	87.89	59.00	\$1,390.22
Postage	22.12	53.38	23.52	9.38	40.86			12.11	42.90	23.64			\$227.91
Professional Fees													\$0.00
Legal & Accounting		41.44	550.00										\$591.44
Newsletter/Top 10 Recorder	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.37	\$5,800.00
Registrar	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	\$20,100.00
Total Professional Fees	2,158.33	2,199.77	2,708.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.37	\$26,491.44
Promotional & Advertising	2,737.92				250.00				2,161.68		2,400.00	484.37	\$8,033.97
Software	101.10	95.18	101.10	99.13	101.10	99.13	101.10	101.10	99.13	101.10	99.13	101.10	\$1,199.40
Stationery & Printing	18.20	38.51		40.37	36.50		31.53	27.36		1,237.29	174.40	32.32	\$1,636.48
Taxes & Licenses			25.00										\$25.00
Video Services	2,070.00								1,710.00				\$3,780.00
Website & Web Development		90.85								1,280.00	60.00	60.00	\$1,490.85
Total Expenses	\$8,579.25	\$2,853.64	\$3,322.04	\$2,639.06	\$2,904.93	\$3,582.72	\$26,187.97	\$2,586.85	\$9,415.77	\$6,117.39	\$7,274.09	\$5,078.57	\$80,542.28
Net Operating Income	\$15,629.75	\$-325.39	\$17,166.11	\$1,090.94	\$75.07	\$-362.22	\$-24,251.97	\$-773.85	\$-8,745.77	\$-3,749.39	\$-5,664.09	\$9,326.43	\$-584.38
Other Income													
Interest Earned	1.02	1.02	0.92	0.86	0.82	0.85		1.67	0.85	0.82	0.85	0.83	\$10.51
Total Other Income	\$1.02	\$1.02	\$0.92	\$0.86	\$0.82	\$0.85	\$0.00	\$1.67	\$0.85	\$0.82	\$0.85	\$0.83	\$10.51
Other Expenses													
Miscellaneous Expense			0.13										\$0.13

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Total Other Expenses	\$0.00	\$0.00	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13
Net Other Income	\$1.02	\$1.02	\$0.79	\$0.86	\$0.82	\$0.85	\$0.00	\$1.67	\$0.85	\$0.82	\$0.85	\$0.83	\$10.38
Net Income	\$15,630.77	\$ -324.37	\$17,166.90	\$1,091.80	\$75.89	\$ -361.37	\$ -24,251.97	\$ -772.18	\$ -8,744.92	\$ -3,748.57	\$ -5,663.24	\$9,327.26	\$ -574.00

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