

**Southern Pacific Masters Swimming
Profit & Loss**

January - December 2013

	Jan 2013	Feb 2013	Mar 2013	Apr 2013	May 2013	Jun 2013	Jul 2013	Aug 2013	Sep 2013	Oct 2013	Nov 2013	Dec 2013	Total
Income													
Awards Fees		110.00	92.00	156.00	264.40	1,765.00	199.60	61.20		124.80		319.60	\$3,092.60
Registration Revenue													\$0.00
Offline Registrations	1,456.00	502.00	1,107.00	584.00	428.00	260.00	596.00	1,466.00	660.00	138.00	101.00	674.00	\$7,972.00
Offline Registrations Expense	-1,036.00	-372.00	-813.00	-238.00	-335.00	-210.00	-461.00	-1,015.00	-140.00	-89.00		-551.00	\$ -5,260.00
Online Registrations	16,841.00	10,768.00	3,465.00	3,296.00	3,603.00	2,597.00	3,572.00	3,226.00	2,080.00	1,432.00		10,133.00	\$61,013.00
Total Registration Revenue	17,261.00	10,898.00	3,759.00	3,642.00	3,696.00	2,647.00	3,707.00	3,677.00	2,600.00	1,481.00	101.00	10,256.00	\$63,725.00
Sanction Revenue													\$0.00
Open Water		-175.00	50.00	25.00			745.00	2,732.00		1,356.00			\$4,733.00
Open Water Expense							-1,000.00	-2,000.00	-1,000.00				\$ -4,000.00
Pool	100.00	300.00		100.00	50.00	200.00		100.00	50.00	250.00		50.00	\$1,200.00
Total Sanction Revenue	100.00	125.00	50.00	125.00	50.00	200.00	-255.00	832.00	-950.00	1,606.00	0.00	50.00	\$1,933.00
Total Income	\$17,361.00	\$11,133.00	\$3,901.00	\$3,923.00	\$4,010.40	\$4,612.00	\$3,651.60	\$4,570.20	\$1,650.00	\$3,211.80	\$101.00	\$10,625.60	\$68,750.60
Gross Profit	\$17,361.00	\$11,133.00	\$3,901.00	\$3,923.00	\$4,010.40	\$4,612.00	\$3,651.60	\$4,570.20	\$1,650.00	\$3,211.80	\$101.00	\$10,625.60	\$68,750.60
Expenses													
Awards													\$0.00
Annual					48.38							291.30	\$339.68
Competition - Open Water	700.72												\$700.72
Competition - Pool	3,234.70			564.60				1,769.90		414.00			\$5,983.20
Total Awards	3,935.42	0.00	0.00	564.60	48.38	0.00	0.00	1,769.90	0.00	414.00	0.00	291.30	\$7,023.60
Bank Charges	6.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	\$39.00
Clinics & Seminars		1,450.00	24.00	1,197.00	-38.00					205.00	108.00	682.39	\$3,628.39
Convention													\$0.00
Advances									1,104.32	4,640.59		827.76	\$6,572.67
Hosting									250.00	1,650.00			\$1,900.00
Registration								340.00	340.00	1,870.00		175.00	\$2,725.00
Total Convention	0.00	0.00	0.00	0.00	0.00	0.00	0.00	340.00	1,694.32	8,160.59	0.00	1,002.76	\$11,197.67
Entry Fees - Comp'd										139.00			\$139.00
Equipment - Purchases			206.00				106.00				177.05	128.84	\$617.89
Equipment - Storage		96.00	96.00	96.00	102.00		300.00	204.00		102.00	204.00	102.00	\$1,302.00
Individual Registrations - Comp'd	874.00												\$874.00
Office Expenses & Supplies	7.00		13.06		5.71								\$25.77
Phone & Fax									768.39				\$768.39
Postage								19.95					\$19.95
Professional Fees													\$0.00
Legal				32.00			550.00						\$582.00
Meet Operations	100.00	200.00	200.00	200.00	400.00	125.00	100.00			300.00	100.00	400.00	\$2,125.00
Newsletter/Top 10 Recorder	416.66	416.66	416.66	416.66	416.66	416.66	416.66	416.66	416.66	416.66	416.74	416.66	\$5,000.00
Open Water Coordinator						50.00				50.00			\$100.00
Open Water Referee								50.00					\$50.00
Registrar	1,671.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	\$16,521.00
Total Professional Fees	2,187.66	1,966.66	1,966.66	1,998.66	2,166.66	1,941.66	2,416.66	1,816.66	1,766.66	2,116.66	1,866.74	2,166.66	\$24,378.00
Promotional & Advertising			2,615.00						9,768.81	826.20			\$15,205.01
Software							478.39						\$622.01
Stationery & Printing	50.00												\$100.00
Travel	116.30	431.57	145.66	57.14	234.48	518.67	253.13	35.30		515.68	48.03	274.43	\$2,630.39
Total Expenses	\$7,176.38	\$3,947.23	\$5,069.38	\$3,916.40	\$2,522.23	\$2,463.33	\$3,557.18	\$4,188.81	\$14,001.18	\$12,482.13	\$2,406.82	\$7,318.39	\$69,049.46
Net Operating Income	\$10,184.62	\$7,185.77	\$ -1,168.38	\$6.60	\$1,488.17	\$2,148.67	\$94.42	\$381.39	\$ -12,351.18	\$ -9,270.33	\$ -2,305.82	\$3,307.21	\$ -298.86
Other Income													
Interest Earned	1.00	1.01	1.18	1.13	1.17	1.14	1.20	1.22	1.13	1.04	0.98	1.02	\$13.22
Miscellaneous Income		100.00	95.00	-192.00									\$3.00
Total Other Income	\$1.00	\$101.01	\$96.18	\$ -190.87	\$1.17	\$1.14	\$1.20	\$1.22	\$1.13	\$1.04	\$0.98	\$1.02	\$16.22
Net Other Income													

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	\$1.00	\$101.01	\$96.18	\$ -190.87	\$1.17	\$1.14	\$1.20	\$1.22	\$1.13	\$1.04	\$0.98	\$1.02	\$16.22
Net Income	\$10,185.62	\$7,286.78	\$ -1,072.20	\$ -184.27	\$1,489.34	\$2,149.81	\$95.62	\$382.61	\$ -12,350.05	\$ -9,269.29	\$ -2,304.84	\$3,308.23	\$ -282.64

Tuesday, Jan 07, 2014 08:32:27 AM PST GMT-8 - Cash Basis