

Southern Pacific Masters Swimming
Budget vs. Actuals: Budget - FY13 P&L
 January - December 2013

| | Total | | |
|------------------------------------------|--------------------|--------------------|----------------------|
| | Actual | Budget | over Budget |
| Income | | | |
| Awards Fees | 202.00 | 4,200.00 | -3,998.00 |
| Registration Revenue | | 60,700.00 | -60,700.00 |
| Club Registration Revenue | 0.00 | | 0.00 |
| Donations - LMSC | 0.00 | | 0.00 |
| Individual Registration Revenue | 0.00 | | 0.00 |
| Offline Registrations | 5,809.00 | | 5,809.00 |
| Offline Registrations Expense | -1,408.00 | | -1,408.00 |
| Online Registrations | 27,609.00 | | 27,609.00 |
| Total Registration Revenue | 32,010.00 | 60,700.00 | -28,690.00 |
| Sanction Revenue | | | |
| Open Water | -175.00 | 1,000.00 | -1,175.00 |
| Pool | 400.00 | 1,200.00 | -800.00 |
| Total Sanction Revenue | 225.00 | 2,200.00 | -1,975.00 |
| Total Income | \$32,437.00 | \$67,100.00 | \$ -34,663.00 |
| Gross Profit | \$32,437.00 | \$67,100.00 | \$ -34,663.00 |
| Expenses | | | |
| Awards | | | |
| Annual | | 250.00 | -250.00 |
| Competition - Open Water | 700.72 | 750.00 | -49.28 |
| Competition - Pool | 3,234.70 | 6,000.00 | -2,765.30 |
| Total Awards | 3,935.42 | 7,000.00 | -3,064.58 |
| Bank Charges | 9.00 | 108.00 | -99.00 |
| Clinics & Seminars | 1,462.00 | 4,680.00 | -3,218.00 |
| Convention | | | |
| Advances | | 7,000.00 | -7,000.00 |
| Hosting | | 4,000.00 | -4,000.00 |
| Registration | | 2,080.00 | -2,080.00 |
| Total Convention | 0.00 | 13,080.00 | -13,080.00 |
| Donations & Grants | | 5,000.00 | -5,000.00 |
| Entry Fees - Comp'd | | 950.00 | -950.00 |
| Equipment - Purchases | 206.00 | 600.00 | -394.00 |
| Equipment - Storage | 192.00 | 1,152.00 | -960.00 |
| Individual Registrations - Comp'd | 874.00 | 1,000.00 | -126.00 |
| Office Expenses & Supplies | 7.00 | 200.00 | -193.00 |
| Phone & Fax | | 750.00 | -750.00 |
| Postage | | 2,000.00 | -2,000.00 |
| Professional Fees | | | |
| Legal | | 1,200.00 | -1,200.00 |
| Meet Operations | 400.00 | 2,800.00 | -2,400.00 |
| Newsletter/Top 10 Recorder | 833.32 | 5,000.00 | -4,166.68 |
| Open Water Coordinator | | 300.00 | -300.00 |

| | Total | | |
|-----------------------------------|--------------------|---------------------|----------------------|
| | Actual | Budget | over Budget |
| Open Water Referee | | 600.00 | -600.00 |
| Registrar | 3,021.00 | 16,200.00 | -13,179.00 |
| Total Professional Fees | 4,254.32 | 26,100.00 | -21,845.68 |
| Promotional & Advertising | 2,615.00 | 8,000.00 | -5,385.00 |
| Registration Expense | | | |
| Club Registration Expense | 0.00 | | 0.00 |
| Donations - ISHOF | 0.00 | | 0.00 |
| Donations - USMS | 0.00 | | 0.00 |
| Individual Registration Expense | 0.00 | | 0.00 |
| Total Registration Expense | 0.00 | 0.00 | 0.00 |
| Software | | 479.00 | -479.00 |
| Stationery & Printing | 50.00 | 2,000.00 | -1,950.00 |
| Taxes & Licenses | | 75.00 | -75.00 |
| Travel | 597.37 | 2,400.00 | -1,802.63 |
| Website & Web Development | | 100.00 | -100.00 |
| Total Expenses | \$14,202.11 | \$75,674.00 | \$ -61,471.89 |
| Net Operating Income | \$18,234.89 | \$ -8,574.00 | \$26,808.89 |
| Other Income | | | |
| Interest Earned | 2.01 | | 2.01 |
| Miscellaneous Income | 100.00 | | 100.00 |
| Total Other Income | \$102.01 | \$0.00 | \$102.01 |
| Net Other Income | \$102.01 | \$0.00 | \$102.01 |
| Net Income | \$18,336.90 | \$ -8,574.00 | \$26,910.90 |

Monday, Mar 18, 2013 02:03:22 PM PDT GMT-7 - Cash Basis